

# 2022 Cookie Tycoon Program

A mogul is born every minute, and she looks like a Girl Scout! Teen Girl Scouts can take their cookie business plan program to a whole new level – by empowering a business partner contact at their favorite local business to sell at their storefront. If a Girl Scout Cadette, Senior or Ambassador has a *personal* contact with a local sole proprietorship business, she may set up two remotely managed unattended booths at those places of business; however, the booths may not be at large businesses that would normally hold a troop attended cookie booth.



## For Girl Scout Cadettes, Seniors & Ambassadors:

- Each girl is limited to two business partnerships.
- Her remotely managed unmanned booths can occur only during **January 24 through March 6**.
- Her booths must contain a display that clearly identifies the cookie varieties and the retail price of \$5 per package.
- Her booths must mention to whom the sale of the cookies benefits (i.e. troop number, council name, girl name).
- The Girl Scout (and her parent/guardian) assume liability for all the cookies the merchants receive to sell to benefit the troop/girl.

## Merchant Information:

- Merchant should accept cash only from customers for payment of cookies in this program.
- Money collected for the payment of cookies cannot be combined with regular transactions of the business.

Examples of businesses that should **not** be selected are Sam's Club, Walmart, Target, Lowes Foods, Lowe's Home Improvement, Harris Teeter, Ingles, Walgreens, etc. A bank could be selected, but is limited to one local branch only. Other acceptable locations would be a dry cleaning business, small convenience store, insurance office, dentist office, restaurant (cannot be a chain restaurant), etc.

Teen Girl Scouts (Cadette, Senior or Ambassador level only) wanting to take advantage of this program, must complete and return the Cookie Tycoon Agreement (located on the next page of this handout) to the council's Product Program department at [info@girlscoutsp2p.org](mailto:info@girlscoutsp2p.org) or 336-369-7476 (fax) at least three business days prior to the unattended booth. It is the Girl Scout's responsibility to ensure her troop cookie volunteer is aware of her participation in the program!



# 2022 Cookie Tycoon Agreement

## Business

- I understand that cookies are \$5 per package and I can only charge \$5 per package.
- I understand that all money collected belongs to Girl Scouts and my business/company will not receive any proceeds from the sale.
- I understand that money collected for Girl Scout Cookies cannot be combined with regular transactions from my business.
- I understand that cookies must be stored in a secure, pest-free environment away from heat.
- I understand the Cookie Tycoon Program runs from January 24 through March 6 and cookies can only be sold in my business during these dates.
- If I need more cookies, I will contact my Girl Scout partner. Her name, phone number and troop number are \_\_\_\_\_.

## Girl Scout

- I understand that I am responsible for contacting the business, maintaining regular communication and ensuring that he/she is aware of our sale procedures and that he/she is following them.
- I will discuss program dates with my partner and we will agree to a start and end date.
- I understand that the booth must contain a display that shows clear representation to which the sale of the cookies benefits (i.e. my troop number, council name, girl name).
- I agree to physically visit my business partner at least once a week to collect any monies and to replenish cookie inventory.
- I agree to notify my troop leader and council of my business partner and to adhere to any payment deadlines set by my troop.
- I and my parent/guardian assume liability for all cookies my partner receives to sell to benefit me and my troop.

## Parent

- I agree to accept financial responsibility for all cookies my Girl Scout leaves with her business partner.
- I agree to see that my Girl Scout has guidance at all times and that the above requirements are being fulfilled.
- I will complete the information below and submit this form to the Product Program department by e-mailing it to [info@girlscoutsp2p.org](mailto:info@girlscoutsp2p.org) or to fax 336-369-7476.
- I will make a copy of this signed agreement and give to my Girl Scout's business partner.

Business Name: \_\_\_\_\_ Business Phone: \_\_\_\_\_  
Business Partner Name: \_\_\_\_\_ Position: \_\_\_\_\_  
Business Address: \_\_\_\_\_  
Business Partner Signature: \_\_\_\_\_  
Parent Signature: \_\_\_\_\_ Girl Signature: \_\_\_\_\_  
Girl Name: \_\_\_\_\_ Troop Number: \_\_\_\_\_  
Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_  
Comments: